



A Division of American Equipment Holdings

CORPORATE ACCOUNTS: RETAIL

Sales & Service for Retail Operations: Delis, Grocery Stores, Restaurants & Specialty Stores

Kanawha Scales & Systems' Retail Solutions team serves a variety of operations from small produce stands to nationwide grocery chains with multiple locations and scales. We sell and service multiple types of scales throughout produce sections as well as complete wrapping and lableling systems throughout butcher sections and delis.



FRONT END

The ability to calculate purchase price based on weight is crucial to the success of any retail business large or small. Maximize efficiency in any busy retail grocery or deli with sleek, customizable, and accurate price computing retail scales.



MAIN FLOOR

Shoppers appreciate the ability to weigh their produce choices before the purchase. Grocers can easily meet this need with hanging scales and produce scales.



BACK END

Increase throughput and accuracy with deli scales, slicers, wrappers, and labelers. Automatic and manual wrapping systems from Rice Lake/Ishida are customizable workstations to suit your weighing, wrapping and labeling needs.



NATIONWIDE SERVICE PROVIDER NETWORK & REPAIR ON ALL BRANDS OF SCALES

We represent all major scale manufacturers, which allows us to repair and provide parts for every brand of scale on the market today. We have an established network of more than 150 certified scale service companies to provide repair and maintenance throughout the continental US, Alaska, Hawaii, and Puerto Rico. KSS dedicates personnel from sales, service, administration, and management to each Corporate Account. The team is setup to accommodate high call volume based on past experience with accounts involving thousands of scales.

DEDICATED ACCOUNT MANAGEMENT TEAM

KSS dedicates personnel from sales, service, admin, and management to each customer. We accommodate high call volume based on experience with accounts involving thousands of scales. Our approach is structured yet personalized to meet your specific needs.

REPORTING

WebView+ gives you web access to your scale info, repair histories, and calibration certificates. Download custom reports, determine budgetary needs, and place service calls online with our reporting portal.

24/7 SERVICE

KSS provides emergency repair and maintenance service 24 hours a day, 7 days a week, year round. Technical phone support is provided any time you call, every time you call.

TECHNICIAN TRAINING

Our service technicians are factory trained and state registered where applicable. They participate in our intense training program, designed to ensure they are knowledgeable in all aspects of the weighing industry.