

Solution Spotlight: Perry Scrap Yard / Fairfield Core & Recycling

The Customer

Perry Scrap Yard in New Lexington, OH, was started by two brothers with a vision to run a successful small family business and employ local people to grow with the company. They offer a good local workplace and a friendly, competitively priced location for customers to recycle their scrap metals. The first recycling location, Perry Scrap Yard, was opened in 2012 and the second, Fairfield Core & Recycling, in 2013.



New Lexington Scrap Yard



Fairfield Core & Recycling

The Challenge

Perry Scrap needed a longer scale to meet the volume of business coming in and to accommodate semi loading. KSS sales representative, Mark Dolder first met with the Taylor brothers in late 2014. Though a competitor was on the site when Mark arrived for the first meeting, the Taylors went with Kanawha Scales, purchasing a Thurman DiamondBack Truck Scale. A major challenge with this project was simply getting the machinery where it needed to be. Perry's first site is at the top of a steep hill that was difficult to traverse in the snow and ice. The second site was another tough install due to the size of the space and trying to maneuver a crane inside the space. In the end, however, the scale looks it was made to fit.



Perry Scrap, February 2015



Fairfield Core & Recycling site, prior to Truck Scale installation.



The Solution

Perry Scrap now has two truck scales. Both sites have a Thurman DiamondBack 70FTx11FT Truck Scale with Intalogix (Smart Sectional Boxes), IS300 Digital Weight Indicator and a 2" Matko Remote Display.



The Results

As mentioned, the installations of these were both tricky; however, KSS installation teams safely overcame the challenges. The customer's operation was up and running on Monday, October 9, 2017.



"This is awesome. Can't wait until were up and running." – Joe

"The scale install, although a tricky one, went very smooth and more importantly very safe." – Mike