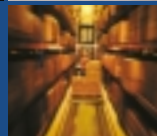




Building Relationships
Creating Solutions



Corporate Capabilities
Beyond Weighing Technology



www.kanawhascales.com

Corporate Headquarters

303 Jacobson Dr.
Rock Branch Industrial Park
Poca, WV 25159

800.955.8321





A message from our President,

Since 1954, Kanawha Scales & Systems (KSS) has led the weighing industry in the development of integrated weighing systems solutions.

Today, KSS has evolved from specializing in industrial scale repair to providing our customers with turnkey service and engineered solutions beyond weighing systems. We've learned a lot, however one constant has always remained the same; customer service is number one! In a business environment of stringent accountability, we continue to look for ways to help our customers save money and increase productivity around the globe. We look forward to serving you, anytime, anywhere.

James A Bradbury
James A. Bradbury
President/CEO



A Measurable Difference

Control - It makes the difference between profit and loss; productivity and downtime. It's working with a company that has an international presence but maintains local interests and offers a wide range of products and services unequalled by others in the field. Kanawha Scales and Systems can help you achieve that control.

engineered solutions beyond weighing systems

KSS is a fully integrated company, providing engineered solutions for all of your weighing system needs, as well as plant floor automation, material handling, control systems, mechanical and hydraulic design, computer and PLC programming and data management systems.

Building Relationships

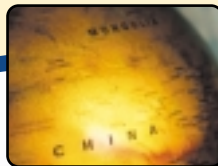
Founded in 1954, we have enjoyed consistent and controlled growth, continuing our commitment to total customer support. We have dedicated ourselves to the development of solutions for industries that require the most sophisticated weighing technologies, and the least amount of down time.

Today, we are recognized as one of the largest and strongest providers of total weighing and control solutions throughout the United States. We've completed numerous installations in Canada, South America, China and Australia.

KSS maintains a diverse customer base while serving several markets and industries, including:

- Mining & Minerals
- Chemicals & Plastics
- Automotive
- Construction
- Utilities
- Manufacturing
- Distribution
- Grain

We are ISO 9001 and ISO 17025 Accredited, which means you are assured of quality in calibration, installation, service and total customer satisfaction.



Local and International

With locations throughout the U.S., and a worldwide network of technicians, we can have someone to your work site quickly. And that someone will be a trained and certified technician.



Weigh Your Options

Standard Solutions - We provide more than equipment - we provide solutions. We know how important it is to control those "challenges" that interrupt schedules and play havoc on your budget. Whether you need truck or rail scales, belt scales, data collection or high precision equipment, with KSS, you are assured of top quality equipment - and top quality service - to help you meet the unexpected.

▶ **In fact, we offer repair and maintenance service 24 hours a day, seven days a week - even on holidays. Technical phone support is available any time you call, every time you call.**

Standard Products

KSS offers an extensive line of standard products from the top manufacturers in the world. We also provide the most sophisticated testing equipment available to ensure your equipment is calibrated and certified for maximum accuracy.

Truck Scales

Designed to withstand inclement weather, chemicals and hazardous conditions - and they can come in a wide range of sizes and capacities.

Rail Scales

We offer coupled in-motion and static scales, low profile modular designs, above-grade installation and more.

Batching & Bagging Systems

We offer a variety of systems to weigh and package a wide range of materials, such as weighing control systems, batching, blending, bulk-bagging and more.

Floor/Deck Scales

Whether you need capacity of 100 pounds or 50,000 pounds, we offer floor and deck scales that can take it.

Drum Filling Scales

With your choice of fixed or swivel lance assemblies, single or multiple container capacity, we offer exactly what you need.

Counting & Bench Scales

We offer a wide range of styles and models with optimum connectivity configurations and ease of use.

Kanawha Scales & Systems is your technology solution for today's total weighing demands!

High Precision Scales

With maximum application support, our models are designed to weigh accurately, even under the most demanding conditions.

Indicators

Our extensive line of indicators incorporate industry standard connectivity to facilitate data exchange with your company's control, manufacturing and enterprise systems.

Material Handling

Our engineering group has the experience to design for many applications, such as conveying, palletizing, level monitoring and vision systems control.

Belt Scales

Our belt scales represent the world standard in accuracy and performance for loadout, inventory monitoring and fee-holder type applications.

Custom Panel Fabrication
Custom built panels with worldwide support.



Plant Floor Automation
Conveying, palletizing, level monitoring and vision systems control.



The Heavyweight!

Kanawha Scales and Systems strives to exceed your expectations. We can help you acquire and maintain control over your operation and increase your productivity. We have a proven track record of innovation, reliable equipment and exceptional service around the world, and we pride ourselves on offering more than just a product.

▶ **Kanawha Scales & Systems is recognized as one of the largest and most premier providers of total weighing controls and custom solutions throughout the United States.**





Versatility & Flexibility

Custom Solutions - KSS can customize a system to fit your needs, your specs and your budget. Our custom products enable you to do the job more reliably, more accurately and more efficiently. We use the toughest materials - with mainstream components so that they're easier to upgrade or replace.

From PLC control systems to loadouts and test units - the experience and expertise provided by the team at Kanawha Scales and Systems is unmatched. Whether your needs are for remote data terminals or service for on-line analyzers, KSS can provide sales, service and support to meet your special needs.

► **Having designed, built and installed 80% of the world's coal batch loadout systems, our operation's reach and response is great regardless of your location.**



► **KSS provides Airborne Express and other major corporations with national service for repairs, maintenance and scale calibrations.**

PLC Control Systems

We offer systems and services for plant floor automation, conveying systems, drumming and bagging operations and bulk/liquid material handling.

Data Collection & Scale Side Hardware

We have a complete range of software & hardware solutions to capture optimum operating efficiencies for attended and unattended weighing systems.

Loadouts

KSS is the world leader in manufacturing and supplying high-speed rail car loadout systems.

Engineering Services

We provide the mechanical, hydraulic, electrical and structural engineering services required for quality weighing and material handling.

Online Calibration Reporting

Our system allows for easy tracking of your master scale list, repair history and calibration certificates.

Online Analysis Solutions

KSS sells and services elemental, moisture and dual-gamma ash analyzers for coal applications.

Test Units

Built to your specifications, our truck and rail scale units are both easy to operate and quick, with easily replaceable parts.

Take a Load Off Your Mind

► **What makes KSS a leader in the field is our commitment to serving our customers.**

We offer repair and maintenance service 24 hours a day, 7 days a week. Technical phone support is available any time you need us - nights, weekends, holidays. For national service contracts, you call one number for any emergency or repair service you need anywhere in the world.



Heavy Capacity Testing & Calibration
Turnkey Solutions for Rail & Truck Scale Applications.



Project Consultation
Experienced Engineers Providing Custom Solutions.



National Service & Repairs
On-Site, 24/7 Technical Support is One Phone Call Away.

*One call, one number,
anywhere in the world...
it's just that easy!*

Our service technicians go through a rigorous, ongoing training program. This three-level program teaches them the many facets of the weighing industry. Once completed, they become some of the best technicians in the business, and earn the title of ScaleMaster.

Whether you need heavy capacity calibration, on-site fabrications, or someone who will be there when you need them, we can take a load off your mind... and your budget, too!

